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"A seminal issue for the legal industry is the impact that AI-induced technology and automation are having on the delivery of legal services. The key determiners of such impact are lawyers' ability to say "yes" to the universe of enabling technology, and understand where technology and a lawyer's judgment intersect. Lawyers must extract the benefits of technology to assist clients achieve desired results like enhanced performance ratios, improved business processes, and increased cultural inclusion. The merger of lawyering, technology, and business processes would generate cashable savings for clients, with no diminution of a lawyer's judgment, or quality of services, or a lawyer's moral and ethical sensibilities. The legal industry, as one of the world's oldest and most resilient, has been disrupted many times—most frequently by legislation, regulation, or judicial decree. It is the dawn of an approach to practicing law that requires leveraging technology to shape new legal markets."

Chief Legal Officer of **GreenSTOP** Inc.